

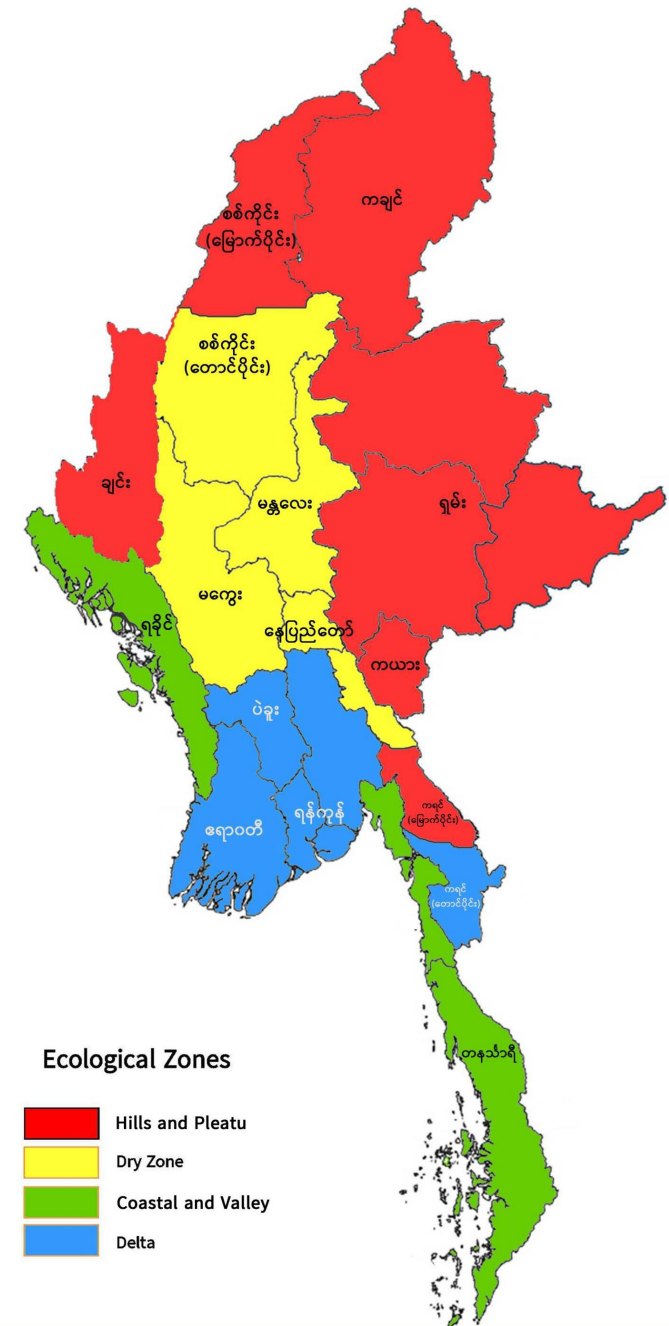
Myanmar Pulses, Beans, Maize and Sesame Seeds
Merchants Association

Myanmar Overview

Shanghai Pulses Congress 2025

Content

- Introduction
- Myanmar Pulses Production
- Myanmar Pulses Export
- Myanmar Pulses Import
- Pulses Consumption in Myanmar
- Achievements
- Myanmar Pulses Association
- Our Agenda
- Conclusion



Introduction

Pulses are important crops in

- Myanmar agriculture
- Myanmar export
- Farmers' income
- Local consumption
- Raw materials for industry
- Animal feed
- Soil improvement by nitrogen fixation

Myanmar Top 10 Crops by Sown Area (2023-24)			
Particular	ac. (000)	Ha. (000)	%
Total Crop Area	51,426	20,812	100%
Rice	17,743	7,180	35%
Pulses	10,589	4,285	21%
Sesame	4,011	1,623	8%
Green gram	3,269	1,323	6%
Groundnut	3,165	1,281	6%
Black gram	2,455	993	5%
Rubber	1,640	664	3%
Maize	1,605	650	3%
Fruit Tree	1,540	623	3%
Vegetable	1,514	613	3%
Animal Feed	1,501	607	3%

Source: MOALI

Myanmar Pulses

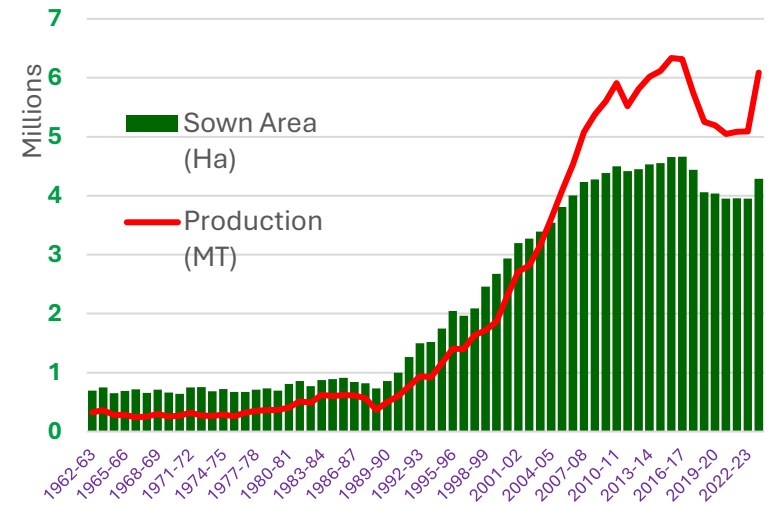
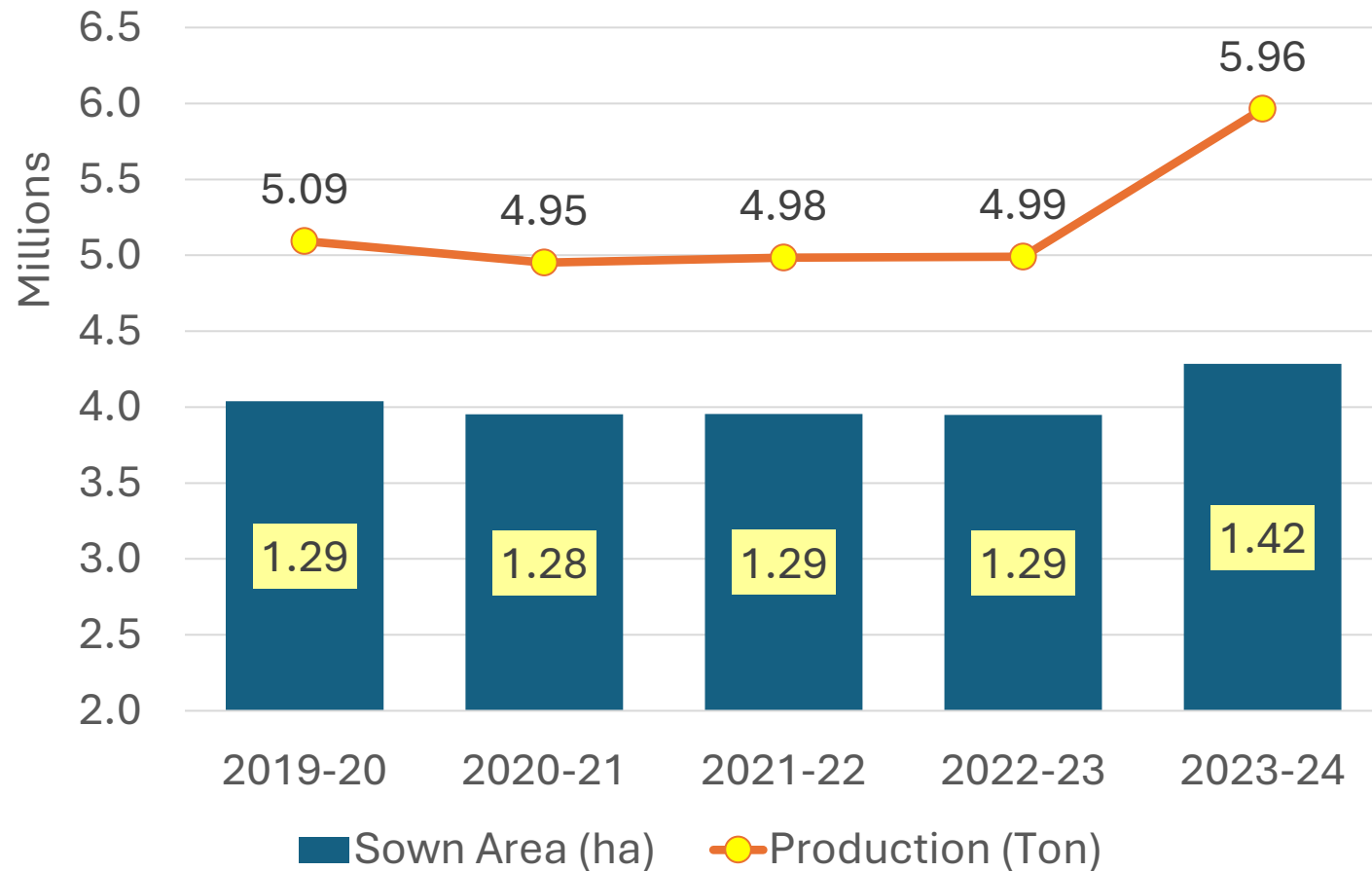
Code	Product Label
071331	Dried, shelled beans of species "Vigna mungo [L.] Hepper or Vigna radiata [L.] Wilczek", whether ...
071360	Dried, shelled pigeon peas "Cajanus cajan", whether or not skinned or split
071390	Dried, shelled leguminous vegetables, whether or not skinned or split (excl. peas, chickpeas, ...
071335	Dried, shelled cow peas "Vigna unguiculata", whether or not skinned or split
071333	Dried, shelled kidney beans "Phaseolus vulgaris", whether or not skinned or split
071320	Dried, shelled chickpeas "garbanzos", whether or not skinned or split
071332	Dried, shelled small red "Adzuki" beans "Phaseolus or Vigna angularis", whether or not skinned ...
071340	Dried, shelled lentils, whether or not skinned or split
071339	Dried, shelled beans "Vigna and Phaseolus", whether or not skinned or split (excl. beans of ...
071310	Dried, shelled peas "Pisum sativum", whether or not skinned or split
071334	Dried, shelled bambara beans "Vigna subterranea or Voandzeia subterranea", whether or not skinned ...
071350	Dried, shelled broad beans "Vicia faba var. major" and horse beans "Vicia faba var. equina ...

SN	English Name	Botanical Name
1.	Black Matpe, Black Gram, Urad Bean	Vigna mungo
2.	Green Mung Bean, Green Gram	Vigna radiata
3.	Butter Bean	Phaseolus lunatus
4.	Cowpea (Bocate)	Vigna unguiculata
5.	Sultani	Phaseolus lunatus
6.	Sultapya	Phaseolus lunatus
7.	Soybean, Soya Bean	Glycine max
8.	Chickpea, Gram	Cicer arietinum
9.	Cowpea (Pelun)	Vigna unguiculata
10.	Pigeon Pea, Toor Whole, Tur	Cajanus cajan
11.	Rice Bean	Vigna umbellata
12.	Duffin bean	Phaseolus lunatus
13.	Lablab bean	Dolichos lablab
14.	Lima bean	Phaseolus lunatus
15.	Garden Pea	Pisum sativum
16.	Lentil	Lens esculata
17.	Krishna Mung	Phaseolus radiatus
18.	Other Pulses	-

Source: MOALI

Source: TradeMap.org

Myanmar Pulses Production



Current Pulses production:

5.96 mil. Ton

Maximum in 2015-16:

6.34 mil. Ton

Current Yield:

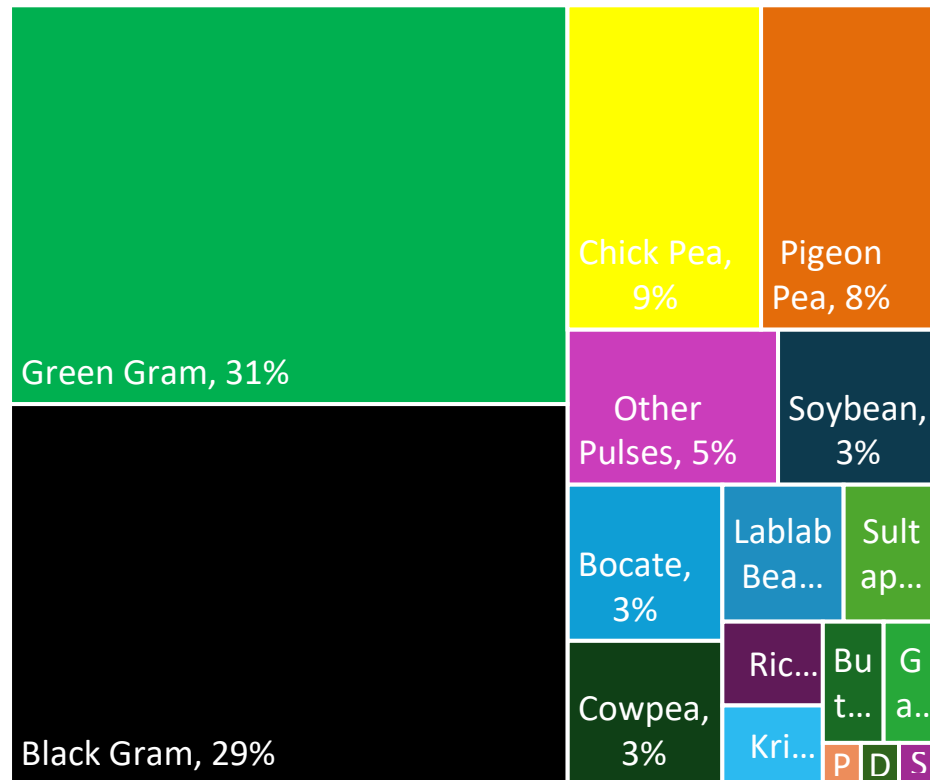
1.42 Ton/ha.

Source: MOALI

2023-24

Pulses Production

Total Pulses Production in 2023-24 = 6.09 mil.Ton



SN	Pulses Name	Sown (000' ha)	Harv. (000' ha)	Yield	Prod. (000' MT)
1	Black Gram	993	993	1.80	1,787
2	Green Gram	1,323	1,320	1.42	1,869
3	Butter Bean	52	52	1.19	62
4	Bocate	152	152	1.34	203
5	Sultani	11	11	1.18	13
6	Sultapya	91	91	1.20	110
7	Soybean	139	139	1.51	210
8	Chickpea	396	396	1.33	527
9	Cowpea	141	141	1.34	188
10	Pigeon Pea	439	439	1.11	486
11	Rice Bean	59	59	1.21	71
12	Duffin Bean	12	12	1.10	14
13	Lablab Bean	114	114	1.22	139
14	Pegya	13	13	1.04	14
15	Garden Pea	43	43	1.32	57
16	Lentil	1	1	1.01	1
17	Krishna Mung	67	67	1.02	68
18	Other Pulses	239	239	1.15	274
Total:		4,285	4,282	1.42	6,093

Source: MOALI

Myanmar Pulses



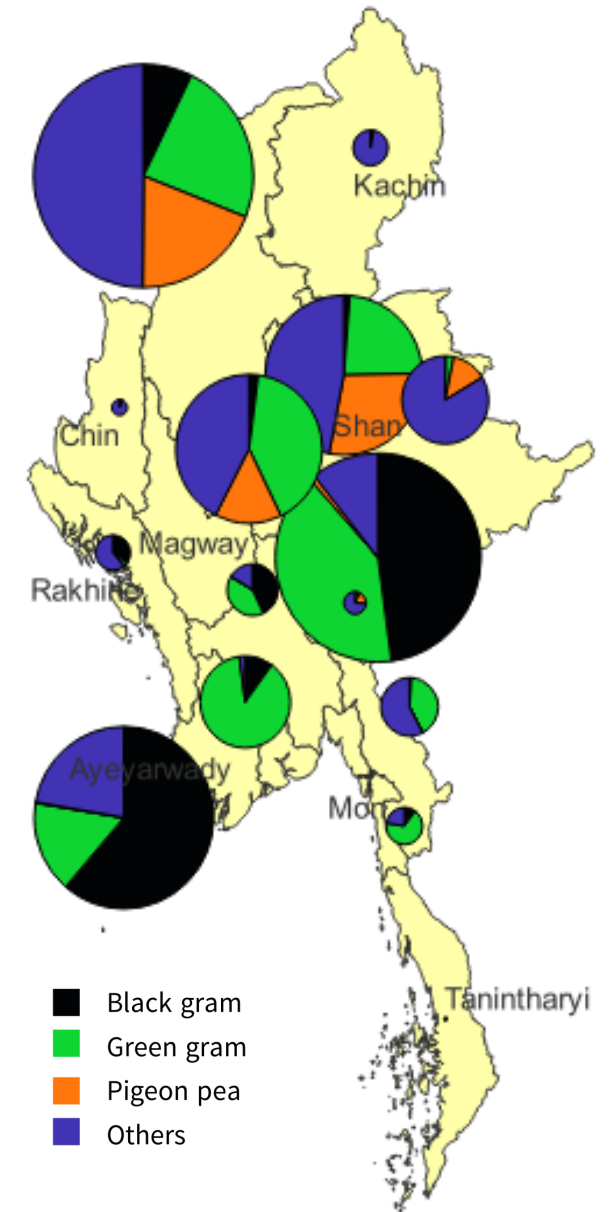
Myanmar Pulses



2023-24

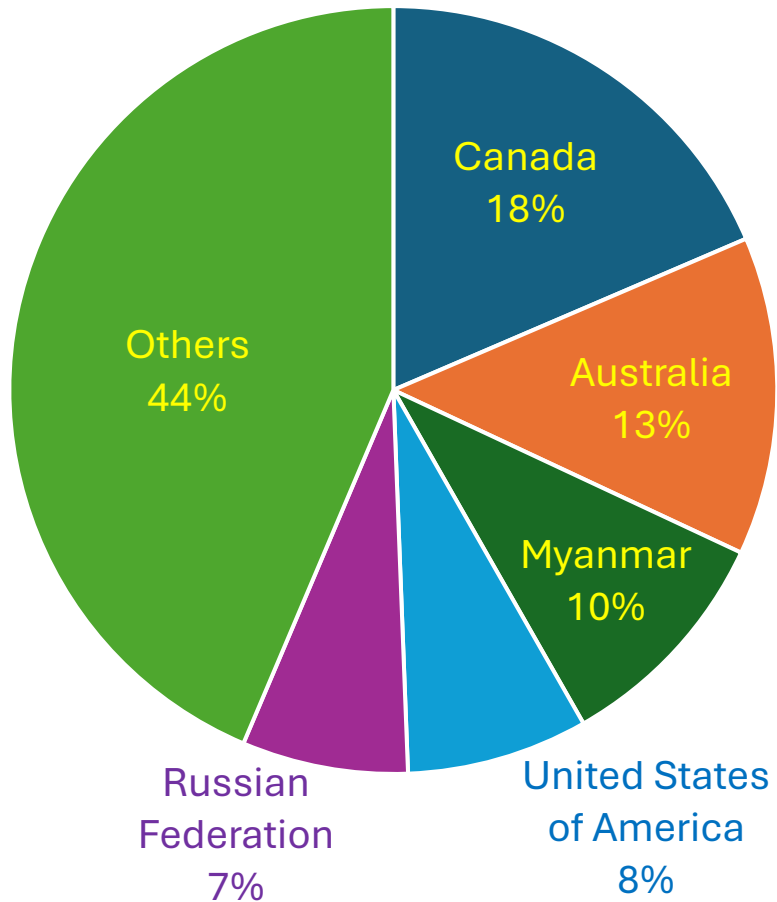
Pulses Production

SN	Region/ State	Sown (000' ha)	Harv. (000' ha)	Yield	Prod. (000' MT)
1	Naypyitaw	55	55	1.28	71
2	Kachin	28	28	1.42	40
3	Kayah	9	9	0.94	9
4	Kayin	67	67	1.32	88
5	Chin	5	5	0.68	3
6	Sagaing	974	974	1.35	1,314
7	Tanintharyi	1	1	0.70	*
8	Bago	1,031	1,031	1.94	2,000
9	Magway	548	545	1.07	584
10	Mandalay	514	514	0.90	462
11	Mon	30	30	1.29	39
12	Rakhine	23	23	1.14	27
13	Yangon	200	200	1.28	255
14	Shan	148	148	1.26	187
15	Ayeyawady	653	653	1.56	1,014
	Union Total:	4,285	4,282	1.42	6,093



- Black gram
- Green gram
- Pigeon pea
- Others

Global Pulses (HS 0713) Exporters



USD (Thousand)

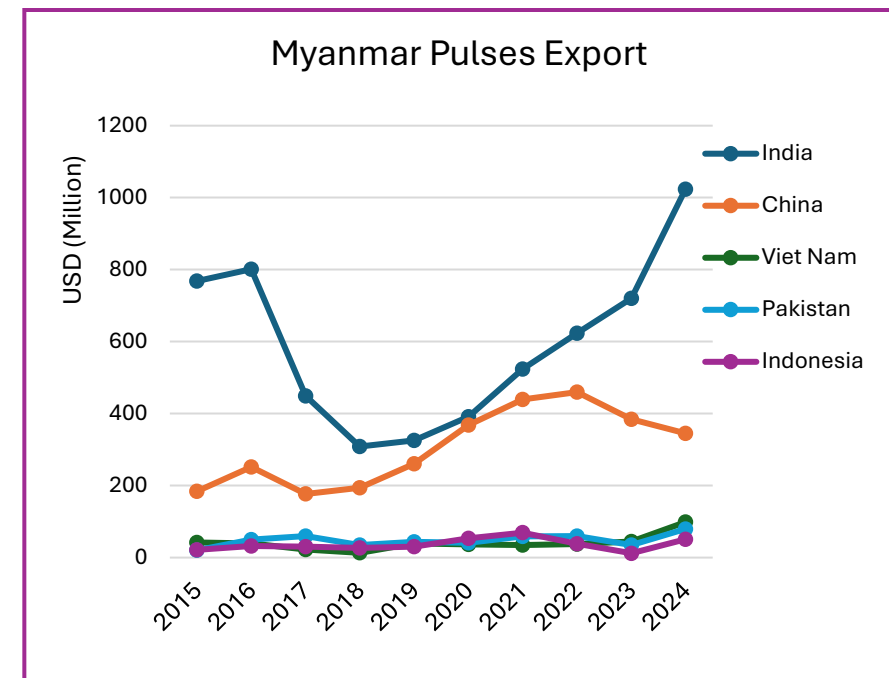
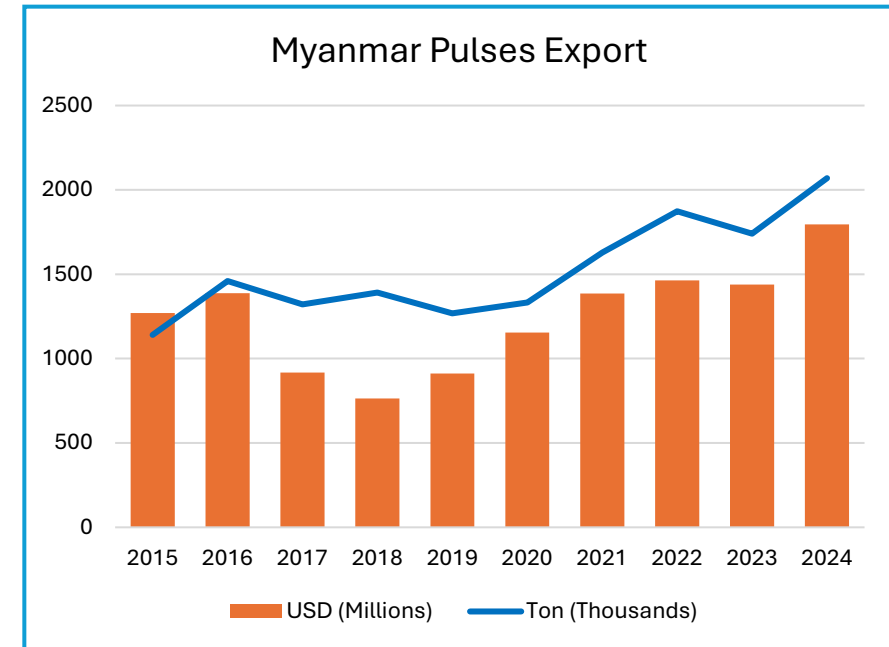
Exporters	Exported value in 2020	Exported value in 2021	Exported value in 2022	Exported value in 2023	Exported value in 2024
World	11791651	13337583	14812100	16827029	18338383
Canada	3198710	2956709	3330019	3442283	3401929
Australia	913820	1441650	1622256	2071220	2459592
Myanmar	1153709	1385172	1462961	1438622	1795054
United States of America	934372	873782	844523	1216897	1400748
Russian Federation	318512	639540	715881	1375416	1283198

Source: TradeMap.org

Myanmar Pulses Export

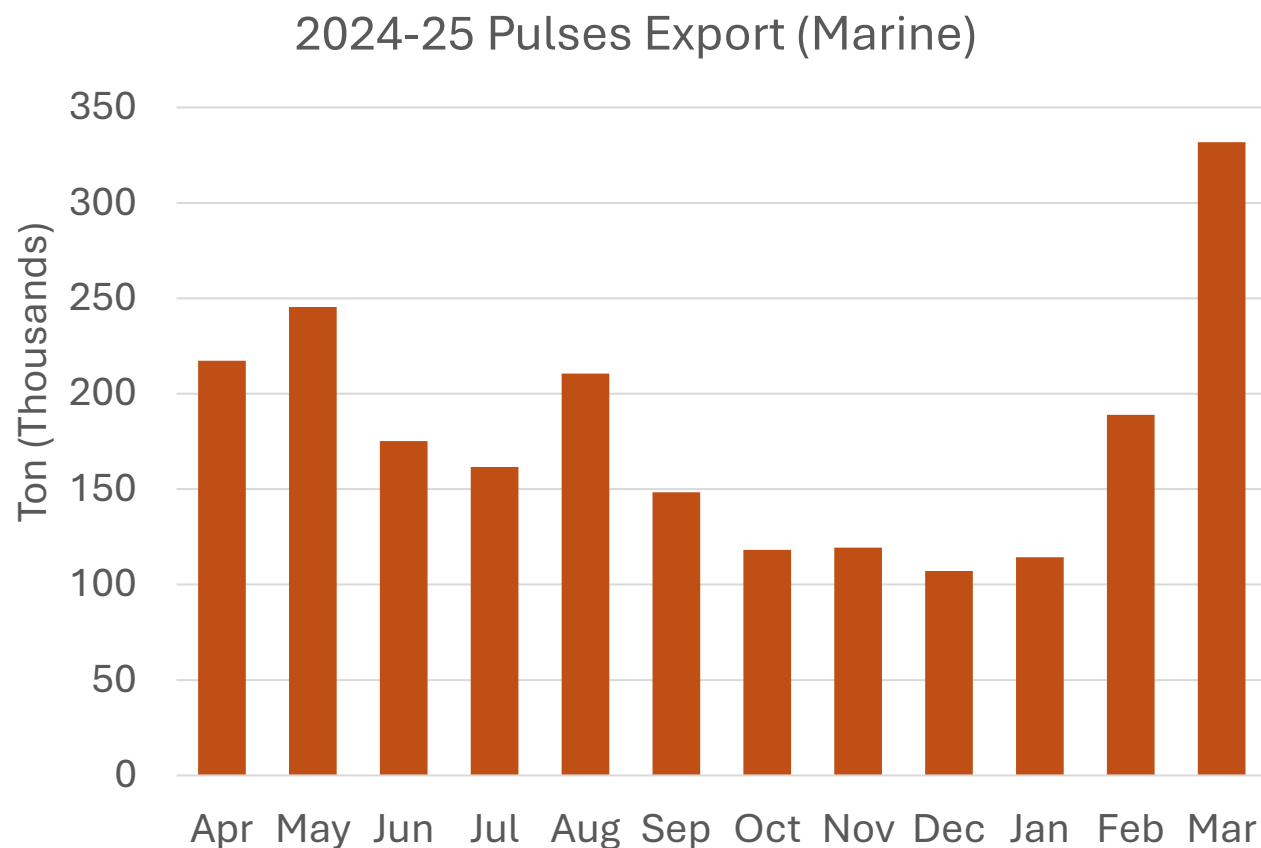
USD (Thousand)						
	Importers	2020	2021	2022	2023	2024
	World	1153709	1385172	1462961	1438622	1795054
1	India	391406	524193	623316	720621	1023934
2	China	368407	439681	459785	384045	345321
3	Viet Nam	36365	34736	37938	45072	98700
4	Pakistan	41327	59084	60172	34624	79608
5	Indonesia	53417	69133	38431	12120	51189
6	Singapore	106420	110357	122799	99993	46822
7	United Arab Emirates	26757	14102	18515	22085	25074
8	Japan	9655	8044	14393	21982	24219
9	Thailand	11024	22819	21666	27353	20580
10	Malaysia	22280	20772	22484	28527	20146
	World (Ton)	1331874	1628631	1873149	1739848	2069549

Source: TradeMap.org



2024-25

Myanmar Pulses Export



Source: MPBMSMA

2024-25	Pulses Export	
	Ton	USD
Apr	217,232	191,240,691
May	245,367	227,526,115
Jun	175,156	154,716,691
Jul	161,559	143,058,842
Aug	210,485	188,269,938
Sep	148,426	137,273,064
Oct	118,160	102,178,130
Nov	119,360	104,098,926
Dec	107,176	90,580,635
Jan	114,267	95,291,438
Feb	188,863	143,786,620
Mar	331,828	246,464,626
Total	2,137,879	1,824,485,716

2024-25

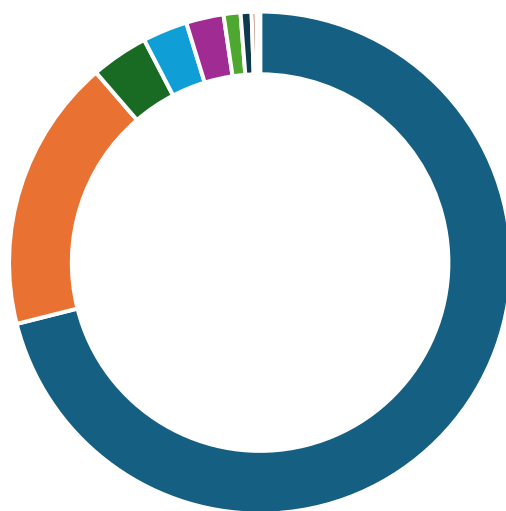
Myanmar Pulses Export

SN.	ITEM	Ton	USD	USD /Ton	Value Share
1	BLACK MATPE	946,092	873,868,069	924	47.90%
2	GREEN MUNG BEAN	600,627	428,683,934	714	23.50%
3	TOOR WHOLE	282,428	293,262,118	1,038	16.07%
4	BAMBOO BEAN	104,153	70,529,663	677	3.87%
5	BLACK EYED BEANS	62,451	43,862,034	702	2.40%
6	RED KIDNEY BEANS	33,663	26,377,292	784	1.45%
7	COW PEA	34,682	23,147,085	667	1.27%
8	BUTTER BEANS	21,364	22,317,356	1,045	1.22%
9	CHICKPEAS	24,802	20,580,832	830	1.13%
10	ADZUKI BEAN	8,531	6,713,717	787	0.37%
11	LAB LAB BEAN	5,277	3,870,231	733	0.21%
12	SULTANI BEANS	5,187	3,740,195	721	0.20%
13	GROUND NUT	2,482	3,390,037	1,366	0.19%
14	BROWN BEANS	4,134	2,801,433	678	0.15%
15	SPECKLED KIDNEY BEANS	764	576,092	754	0.03%
16	RED SPECKLED BEANS	586	256,700	438	0.01%
17	NYLON BEANS	328	231,610	706	0.01%
18	LENTILS	162	131,876	814	0.01%
19	WHITE KIDNEY BEANS	75	72,917	972	0.00%
20	GARDEN PEA	72	57,466	798	0.00%
21	SOYA BEANS	21	15,059	717	0.00%
	Grand Total	2,137,881	1,824,485,716	853	100.00%

Source: MPBMSMA

2024 Myanmar Pulses Export

2024 Pulses Export by Code



■ '071331 ■ '071360 ■ '071390 ■ '071335 ■ '071333 ■ '071320
■ '071332 ■ '071340 ■ '071339 ■ '071310 ■ '071334 ■ '071350

Source: TradeMap.org

USD (Thousand)

Code	Product label	2020	2021	2022	2023	2024
'071331	Dried, shelled beans of species "Vigna mungo [L.] Hepper or Vigna radiata [L.] Wilczek", whether ...	1,019,781	1,097,486	1,129,486	1,062,426	1,275,781
'071360	Dried, shelled pigeon peas "Cajanus cajan", whether or not skinned or split	305	13,309	146,332	204,742	315,791
'071390	Dried, shelled leguminous vegetables, whether or not skinned or split (excl. peas, chickpeas, ...	74,468	78,770	57,091	63,376	66,361
'071335	Dried, shelled cow peas "Vigna unguiculata", whether or not skinned or split	154	712	17,525	40,085	51,833
'071333	Dried, shelled kidney beans "Phaseolus vulgaris", whether or not skinned or split	19,920	27,085	45,578	46,356	43,424
'071320	Dried, shelled chickpeas "garbanzos", whether or not skinned or split	13,689	13,209	13,384	5,853	19,482
'071332	Dried, shelled small red "Adzuki" beans "Phaseolus or Vigna angularis", whether or not skinned ...	9,827	120,899	17,075	8,730	12,664
'071340	Dried, shelled lentils, whether or not skinned or split	4,637	96	10,299	1,097	5,596
'071339	Dried, shelled beans "Vigna and Phaseolus", whether or not skinned or split (excl. beans of ...	3,476	6,988	14,762	5,806	4,030
'071310	Dried, shelled peas "Pisum sativum", whether or not skinned or split	7,450	26,617	10,132	24	44
'071334	Dried, shelled bambara beans "Vigna subterranea or Voandzeia subterranea", whether or not skinned ...	0	0	1,297	11	24
'071350	Dried, shelled broad beans "Vicia faba var. major" and horse beans "Vicia faba var. equina ...	1	0	0	116	24

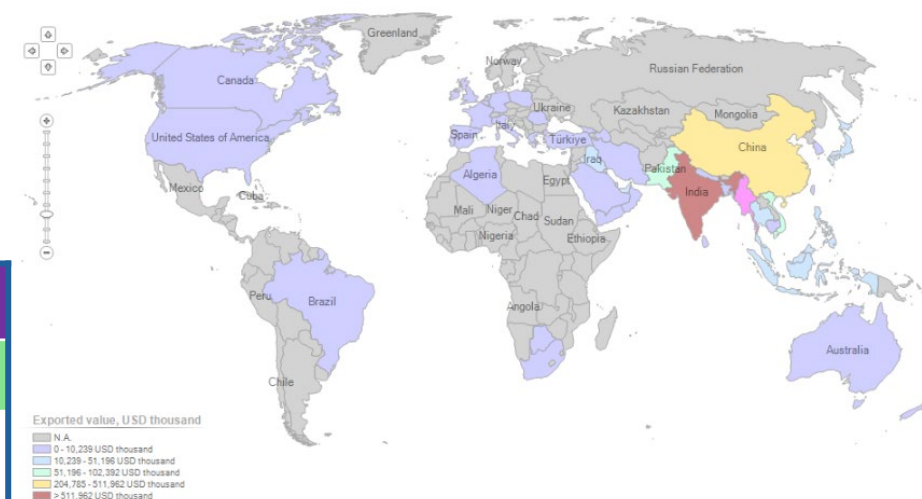
2025-26

Maritime Export

Unit: TON

COUNTRY	APR	MAY	JUN	JUL	TOTAL	%
TOTAL	221,680	200,858	131,973	131,211	685,722	100%
INDIA	103,229	81,770	66,066	78,284	329,349	48%
CHINA	79,475	64,518	30,211	25,009	199,213	29%
VIETNAM	9,026	11,851	7,725	5,742	34,344	5%
PAKISTAN	4,161	12,188	7,127	3,925	27,401	4%
INDONESIA	10,249	10,544	2,719	2,842	26,354	4%
JAPAN	3,488	6,407	5,239	4,818	19,952	3%
UAE	2,174	2,052	3,278	3,012	10,516	2%
MALAYSIA	2,399	2,690	1,925	1,564	8,577	1%
UK	504	1,494	1,659	902	4,559	1%
NEPAL	722	1,394	1,385	857	4,358	1%

List of importing markets for a product exported by Myanmar in 2024
Product : 0713 Dried leguminous vegetables, shelled, whether or not skinned or split



- India & China are main importers of Myanmar pulses.
- Top exporting pulses are: Black gram, Green gram, and Pigeon pea.

Myanmar Pulses Import

Year	USD (000)	Ton
2015	7,962	11,631
2016	42,263	75,286
2017	52,143	118,073
2018	2,116	No Qty.
2019	716	2,549
2020	116	464
2021	38	No Qty.
2022	0	
2023	0	
2024	0	

Source: TradeMap.org

- Net pulses exporter.
- Some selected pulses are imported to meet local demand.
- Garden Pea (*Pisum sativum*) is the leading pulse in import.

Pulses Products



Pulses Consumption in Myanmar

- Estimated Per Capita Consumption: 13 kg (6.5/16 basket)
- 13.6 kg (2021 Survey by DoP) (3.76% of income/ 6.19% of food expenditure)
- Most consumed: Chickpea, Garden pea, Lablab bean, Soybean, Butter bean, Pigeon pea
- Products: Whole, Split, With Husk, Husk less, Powder, Grit, Paste..
- Eating Pattern: Boiled, Fried, Roasted, Sprouted, Tofu/Curd, Curry..
- Myanmar product: Pone Yi Gyi (Pulses Paste)
- Specialty pulse soup: Suu Boke – Pegyi (

Pulses Consumption in Myanmar





Black Matpe Standards

	Particular	Max	FAQ	FQ	SQ
(a)	Foreign Matters	Max	1.00%	1.00%	1.00%
(b)	Weevilled Seeds	Max	1.50%	1.00%	0.50%
(c)	Damaged Otherwise	Max	4.00%	2.50%	2.00%
(d)	Brown Seeds	Max	3.00%	3.00%	2.50%
(e)	Sister Beans	Max	3.00%	3.00%	-
(f)	Big Seeds	Max	5.00%	15.00%	-
(g)	Small Seeds	Max	6.00%	6.00%	6.00%
(h)	Moisture Content	Max	14.00%	14.00%	14.00%

Source: MOC

FAQ – Fair Average Quality
FQ – First Quality
SQ – Special Quality

Specification				
1	Black Matpe	FAQ	FQ	SQ
2	Butter Bean	FAQ		
3	Peyin	FAQ		
4	Bocate	FAQ		
5	Pelun (Black-Eyed Bean)	FAQ		
6	Toor Whole	FAQ	FQ	
7	Soybean	FAQ		
8	Green Mung Bean			
	- Pedisein	FAQ		
	- Pedi Shwewar	FAQ		
	- Anyar Shwewar	FAQ		
9	Gram Whole	FAQ		
10	Chickpea	FAQ		
11	Gram Dhall	FAQ		
12	Garden Pea	FAQ		

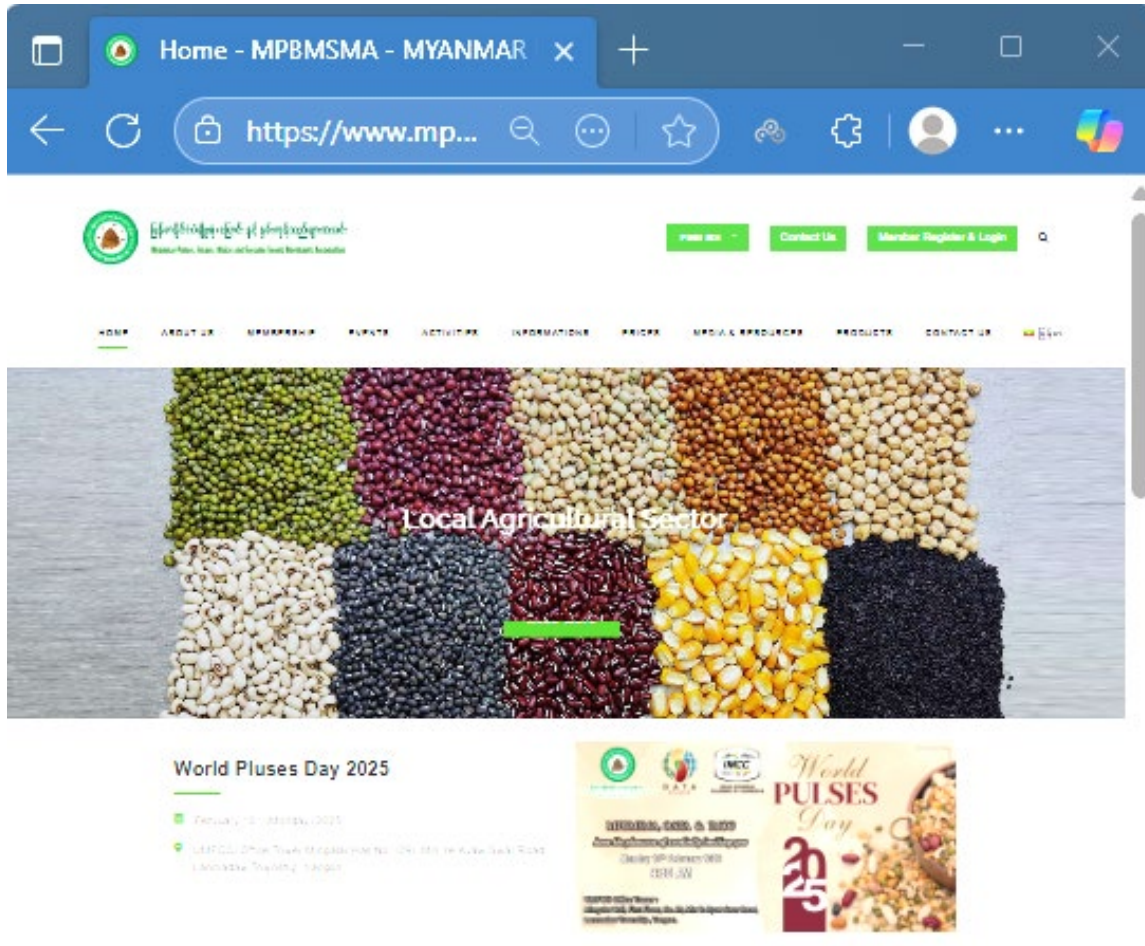
Value-Added Specification		
1	Black Matpe (6)	Huskless / With Husk
		Whole/ Split
		Big/ Small Size
2	Green Mung Bean	Huskless / With Husk
	(6)	Whole/ Split
		Medium/ Big/ Small Size
3	Toor Whole (3)	Huskless Split (Small/Medi/Big)
4	Black-Eyed Bean (1)	Huskless Split

Myanmar Pulses Association

- Myanmar Pulses, Beans, Maize, and Sesame Seeds Merchants Association (MPBMSMA)
- Established since 1992
- 1,565 Active member
- Located in Ahlon Township(Yangon), Branch offices in major markets (Yangon, Mandalay, Hinthada, Pyi, Magway, Monywa, Taunggyi, Mawlamyine, ...)
- Memorandum of Association
- Asso. Management by elected Executive Committee members led by one Chairman and five Vice-Chairmen.



Association Website



Myanmar Pulses, Beans, Maize and Sesame Seeds Merchants Association

24K likes • 31K followers

- www.mpbmsma.org
- Mobile Application for Android and iOS
- Facebook, LinkedIn, WhatsApp
- ...

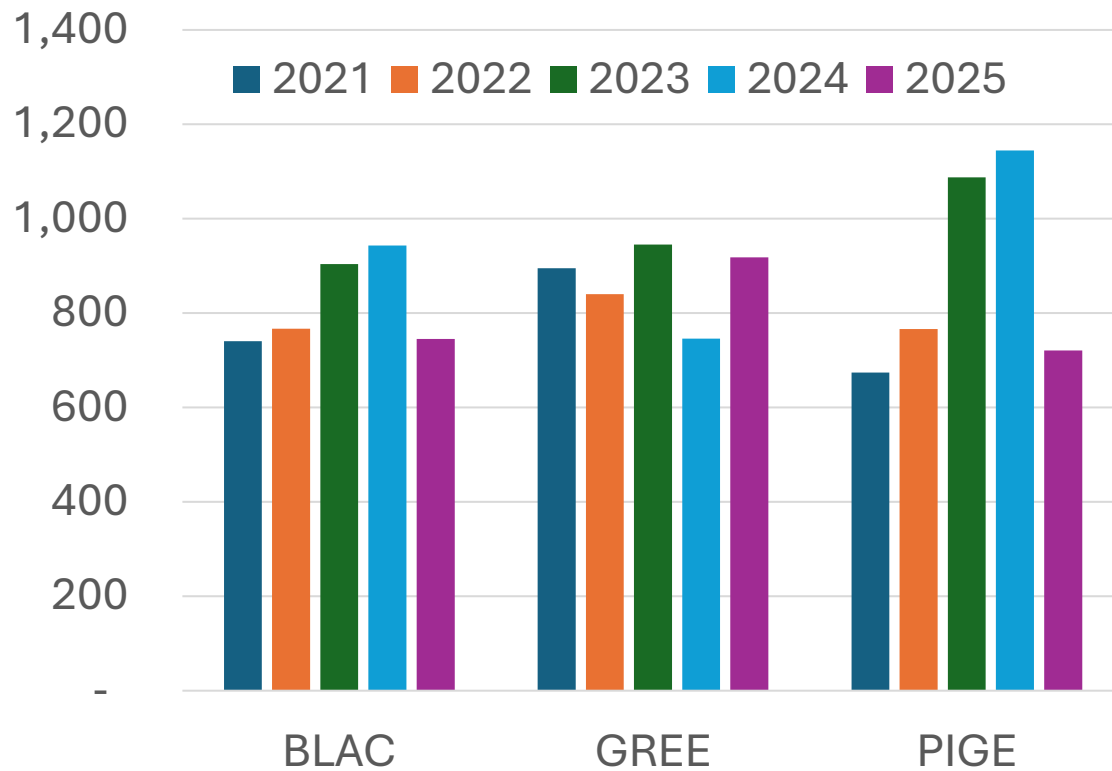


Focused Areas of the Association

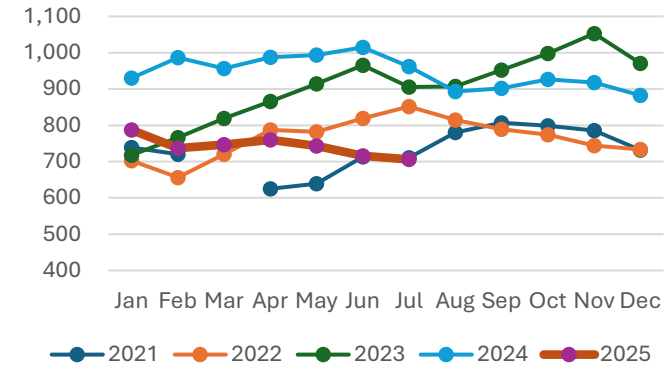
- Food safety and quality
- Modernization of agriculture and trading
- Capacity building
- Information sharing
- Better services for association members
- Cooperation and coordination
- Use of AI and information technology

FOB (Yangon) Prices

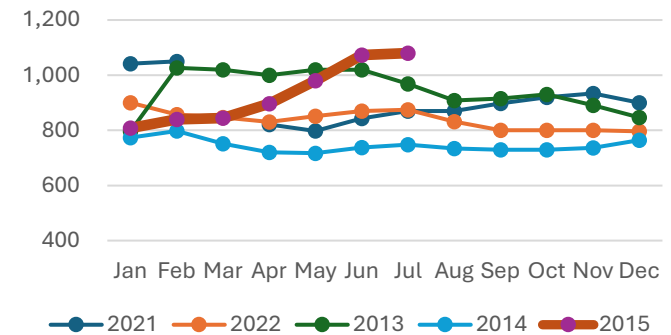
FOB Price Trend



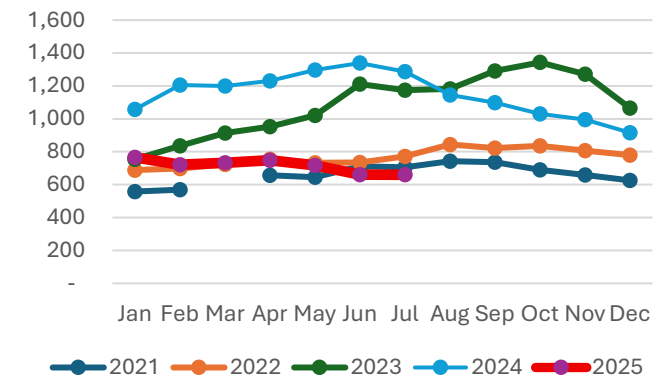
FOB, Black Gram



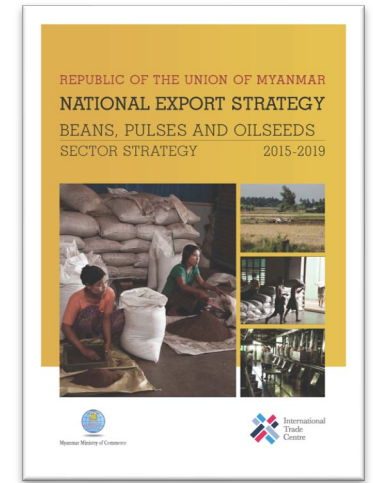
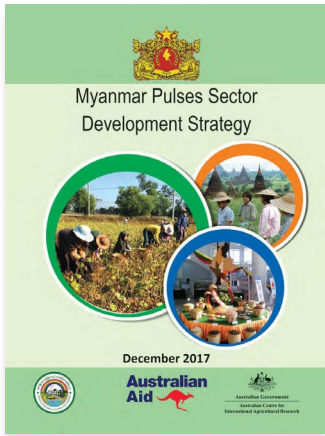
FOB, Green Gram



FOB, Pigeon Pea



Pulses Sector Development



- National Export Strategy 2015-19, (2020-25), (2026-30)
- Sprouting bean export to EU markets since 2014
- International Year of Pulses 2016 and World Pulses Day
- Myanmar Pulses Sector Development Strategy 2017
- India-Myanmar Pulses Trade MOU (18 Jun 2021)
- Program on Contract Farming of Winter Green Gram in 2022
- Roadmap for Scaling Up Myanmar Pulses Value Chain 2022

Myanmar – China Relations

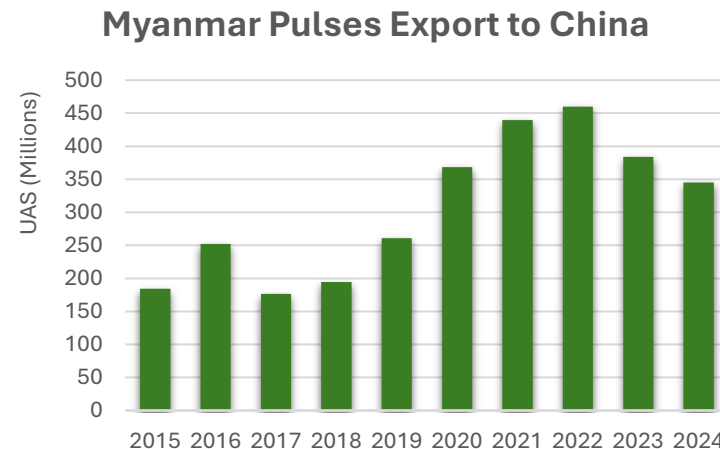
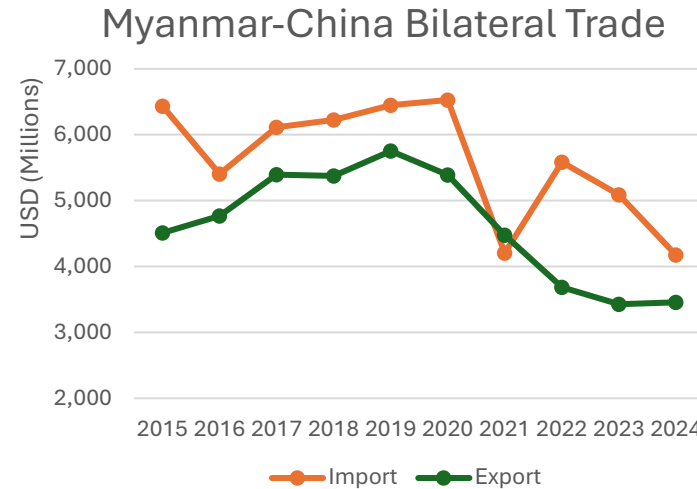
- Land border: 2,129 Km.
- ASEAN Plus 3 (China, Japan, Korea) 1997
- The Belt and Road Initiatives (BRI) 2013
- China-Myanmar Eco. Corridor (CMEC) 2018
- Regional Comprehensive Eco. Partnership (RCEP) 2022
- FDI (China) Jul 31, 2025: No. of Permitted Projects- 672;
(Approved Amount \$ 22,058M/ 23.52%) (Rank: 2/53)
- GACC Registration (326 Co.)

Myanmar – China Bilateral Trade

USD (Million)

Year	Import	Export	Total Trade
2015	6,435	4,512	10,946
2016	5,403	4,767	10,170
2017	6,116	5,397	11,513
2018	6,224	5,375	11,598
2019	6,447	5,754	12,201
2020	6,528	5,389	11,917
2021	4,206	4,479	8,686
2022	5,587	3,687	9,274
2023	5,091	3,428	8,519
2024	4,174	3,457	7,631

Source: TradeMap.org



USD (Million)

Year	Pulses Export
2015	184
2016	252
2017	177
2018	194
2019	261
2020	368
2021	440
2022	460
2023	384
2024	345

For Partnership and Prosperity

- To invest in Myanmar Pulses Sector
- To transfer technology
- To assist in processing and value-addition
- To exchange market information
- To explore potential areas of cooperation & collaboration
- To build up networking
- To help brace natural disasters and emergencies

And many more ... to explore.

A Call for Stronger Global Collaboration

urge all stakeholders—farmers, traders, researchers, and policymakers—to work together in:

1. **Promoting Sustainable Practices:** Let us invest in eco-friendly farming techniques that preserve our environment and ensure long-term productivity.
2. **Enhancing Trade Networks:** By streamlining logistics and reducing trade barriers, we can make pulses and seeds more accessible globally.
3. **Driving Innovation:** From hybrid seeds to value-added products, innovation will unlock new markets and opportunities.
4. **Strengthening Partnerships:** Events like this conference foster trust and collaboration, paving the way for mutually beneficial trade agreements.

Thank You
for your attention